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FOR IMMEDIATE RELEASE

No. 2927

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Mitsubishi Electric Announces Consolidated and Non-consolidated Financial Results for Fiscal 2015

TOKYO, April 28, 2015 – [Mitsubishi Electric Corporation](http://www.MitsubishiElectric.com) (TOKYO: 6503) announced today its consolidated and non-consolidated financial results for fiscal 2015 (April 1, 2014- March 31, 2015).

Consolidated Financial Results

Net sales:	4,323.0	billion yen	(7% increase from the previous fiscal year)
Operating income:	317.6	billion yen	(35% increase from the previous fiscal year)
Income before income taxes:	322.9	billion yen	(30% increase from the previous fiscal year)
Net income attributable to Mitsubishi Electric Corp.:	234.6	billion yen	(53% increase from the previous fiscal year)

Non-consolidated Financial Results

Net sales:	2,675.6	billion yen	(8% increase from the previous fiscal year)
Operating income:	150.6	billion yen	(52% increase from the previous fiscal year)
Ordinary profit:	171.4	billion yen	(34% increase from the previous fiscal year)
Net income:	135.2	billion yen	(35% increase from the previous fiscal year)

The business environment during the fiscal year ended March 31, 2015 in general experienced a gradual upward trend, with buoyant economic expansion in the U.S. and economic recovery in Europe having a positive effect, despite Japan's economy remaining in a state of weak recovery centered around consumption and despite the economic slowdown in China and some emerging markets. In addition, the weakening of the yen advanced against the U.S. dollar, while the yen became stronger against the euro.

Under these circumstances, the Mitsubishi Electric Group has been working even harder than before to promote growth strategies rooted in its advantages, while continuously implementing initiatives to strengthen its competitiveness and business structure.

As a result, Mitsubishi Electric has recorded consolidated net sales of 4,323.0 billion yen for fiscal 2015, an increase of 7% compared to the previous fiscal year with increased sales in all segments. Consolidated operating income increased by 35% compared to the previous fiscal year to 317.6 billion yen, due to increased profits in the Industrial Automation Systems, Information and Communication Systems, Electronic Devices and Home Appliances segments.

CONSOLIDATED FINANCIAL RESULTS BY BUSINESS SEGMENT

Energy and Electric Systems

Total sales:	1,228.9	billion yen	(4% increase from the previous fiscal year)
Operating income:	72.4	billion yen	(3.8 billion yen decrease from the previous fiscal year)

The social infrastructure systems business saw a decrease in orders compared to the previous fiscal year due primarily to a decrease in the power generation and public utility systems businesses in Japan. Sales, meanwhile, remained unchanged compared to the previous fiscal year owing to increases in the rolling-stock equipment business outside Japan.

The building systems business experienced increases both in orders and sales compared to the previous fiscal year, owing to growth in the new installation of elevators and escalators overseas, mainly in China and ASEAN countries, as well as the weaker yen.

As a result, total sales for this segment increased by 4% from the previous fiscal year. Operating income decreased by 3.8 billion yen from the previous fiscal year due primarily to a shift in project portfolio.

Industrial Automation Systems

Total sales:	1,282.7	billion yen	(17% increase from the previous fiscal year)
Operating income:	145.9	billion yen	(47.9 billion yen increase from the previous fiscal year)

The factory automation systems business saw increases in both orders and sales from the previous fiscal year due to growth in capital expenditures relating to smartphone and automotive industries as well as facility replacements by manufacturers in Japan, and due additionally to the weaker yen.

The automotive equipment business saw increases in both orders and sales from the previous fiscal year due primarily to growth in the car sales market in North America and China, as well as the positive influence of the weaker yen.

As a result, total sales for this segment increased by 17% from the previous fiscal year. Operating income increased by 47.9 billion yen from the previous fiscal year due primarily to an increase in sales.

Information and Communication Systems

Total sales:	559.5	billion yen	(2% increase from the previous fiscal year)
Operating income:	18.9	billion yen	(13.4 billion yen increase from the previous fiscal year)

The telecommunications equipment business saw decreases in both orders and sales from the previous fiscal year due primarily to a decrease in demand for communications infrastructure products.

Sales in the information systems and service business saw decreases compared to sales of the previous fiscal year.

The electronic systems business saw a decrease in orders compared to the previous fiscal year due to a decrease in orders for large-scale projects in the defense and space businesses. Sales, meanwhile, experienced an increase compared to the previous fiscal year due to progress in orders already received for projects in the defense systems business.

As a result, total sales for this segment increased by 2% compared to the previous fiscal year. Operating income increased by 13.4 billion yen from the previous fiscal year due primarily to an increase in sales.

Electronic Devices

Total sales:	238.4	billion yen	(22% increase from the previous fiscal year)
Operating income:	30.1	billion yen	(20.1 billion yen increase from the previous fiscal year)

The electronic devices business saw increases in both orders and sales from the previous fiscal year due to an increase in demand mainly for power modules used in automotive applications owing to expansion in hybrid and electric vehicle markets, as well as an increase in demand for power modules used in railcar, consumer and industrial applications and for optical communication devices mainly in the Chinese market, and due additionally to the weaker yen.

As a result, total sales for this segment increased by 22% compared to the previous fiscal year. Operating income increased by 20.1 billion yen compared to the previous fiscal year due primarily to an increase in sales.

Home Appliances

Total sales:	944.8 billion yen	(Unchanged from the previous fiscal year)
Operating income:	54.2 billion yen	(1.4 billion yen increase from the previous fiscal year)

The home appliances business remained substantially unchanged compared to the previous fiscal year despite increased sales in air conditioners in Asian, North American and European markets and in package air conditioners in Japan, as well as the weaker yen, due to impact from the last-minute surge in demand experienced in Japan before the rise in consumption tax the previous year.

Operating income increased by 1.4 billion yen compared to the previous fiscal year largely due to the weaker yen.

Others

Total sales:	740.5 billion yen	(10% increase from the previous fiscal year)
Operating income:	23.7 billion yen	(3.9 billion yen increase from the previous fiscal year)

Sales increased by 10% compared to the previous fiscal year mainly at affiliated companies involved in materials procurement.

Operating income increased by 3.9 billion yen compared to the previous fiscal year due primarily to an increase in sales.

Fundamental dividend distribution policy

Mitsubishi Electric's fundamental policy is to comprehensively promote improvement in shareholder profit from the viewpoints of appropriate profit distribution commensurate with earnings performance of the respective fiscal year, as well as strengthening our financial standing through the company's internal reserves, with the ultimate goal of enhancing corporate value.

FY 2015 and FY 2016 dividend

Considering the Company's business performance and financial conditions in fiscal 2015, the Company has decided to pay a year-end retained earnings dividend of 18 yen per share for fiscal 2015. Adding the interim dividend of 9 yen per share, the total annual dividend will be 27 yen per share. Payment is planned to begin on June 2, 2015.

The retained earnings dividend for fiscal 2016 is still undecided.

cf. In fiscal 2014, interim dividend was 6 yen and year-end dividend was 11 yen per share. (Annual dividend of 17 yen per share)

Financial standing

An analysis on the status of assets, liabilities, equity and cash flow on a consolidated basis

The Company's total assets as of the end of this fiscal year increased from the end of the previous fiscal year by 446.4 billion yen to 4,059.4 billion yen. The change in the balance of total assets is mainly attributable to increases in the balances of cash and cash equivalents by 150.4 billion yen, inventories by 103.0 billion yen and trade receivables by 65.8 billion yen.

Total liabilities increased from the end of the previous fiscal year by 116.6 billion yen to 2,129.2 billion yen. The outstanding balances of debts and corporate bonds increased by 8.5 billion yen from the end of the previous fiscal year to 381.9 billion yen, resulting in a decline in the ratio of interest bearing debt to total assets to 9.4%, representing a 0.9 point decrease compared to the end of the previous fiscal year. Retirement and severance benefits decreased by 30.3 billion yen, mainly resulting from an increase in pension assets following a rise in stock prices, while other current liabilities increased by 67.6 billion yen and the outstanding balance of trade payables increased by 48.3 billion yen.

Mitsubishi Electric Corporation shareholders' equity increased by 317.8 billion yen compared to the end of the previous fiscal year to 1,842.2 billion yen. Shareholders' equity ratio was recorded at 45.4%, representing a 3.2 point increase compared to the end of previous fiscal year. The changes referred to above primarily resulted from recording a net income attributable to Mitsubishi Electric Corporation of 234.6

billion yen, along with an increase in accumulated other comprehensive income by 122.1 billion yen backed up by such factors as the weaker yen and rising stock prices, despite dividend payment of 42.9 billion yen.

Cash flows from operating activities for this financial year decreased by 62.1 billion yen compared to the previous fiscal year to 378.3 billion yen (cash in). Cash flows from investing activities increased by 67.9 billion yen compared to the previous fiscal year to 198.1 billion yen (cash out) due to increases in purchases of tangible fixed assets and other factors. As a result, free cash flow was 180.1 billion yen (cash in). Cash flows from financing activities were 49.6 billion yen (cash out) mainly due to dividend payment.

Cash Flow related index

	<i>FY 2011</i>	<i>FY 2012</i>	<i>FY 2013</i>	<i>FY 2014</i>	<i>FY 2015</i>
Cash Flow to interest bearing debt ratio ¹	1.6 times	6.8 times	6.5 times	1.0 times	1.0 times
Interest coverage ratio ²	42.4 times	11.7 times	12.9 times	91.9 times	99.1 times

¹ Balance of outstanding debts and corporate bonds* divided by cash flow from operating activities

*Balance of outstanding debts and corporate bonds is the average of the year-start and year-end balance of outstanding debts and corporate bonds.

² Cash flow from operating activities divided by interest paid

CURRENT FORECAST FOR FISCAL 2016

Despite global business conditions facing concerns of a further economic slowdown in China, continued economic stagnation in some emerging markets and slow recovery primarily in consumption and capital expenditures in the Japanese market, a continued gradual trend of economic expansion is expected mainly in the U.S. and Europe.

Under these circumstances, the Mitsubishi Electric Group aims to achieve its management targets by uplifting its business performance and financial standings through initiatives such as promoting more strongly its global operations in its environment and energy related business and its social infrastructure systems related business, continuously increasing and strengthening profitability in each business and continuously implementing various Group-wide business improvement measures.

Current forecast for fiscal 2016: consolidated

Net sales	4,370.0	billion yen	(1% increase from fiscal 2015)
Operating income	320.0	billion yen	(1% increase from fiscal 2015)
Income before income taxes	320.0	billion yen	(1% decrease from fiscal 2015)
Net income attributable to Mitsubishi Electric Corp.	220.0	billion yen	(6% decrease from fiscal 2015)

MANAGEMENT POLICY

Fundamental Management Policy

Based on its corporate statement “Changes for the Better,” the Mitsubishi Electric Group will continue its challenge toward innovation to build a better tomorrow and pursue sustainable growth through a threefold balanced management policy of “Growth,” “Profitability & Efficiency” and “Soundness.”

The Group will also continue to work to earn the trust of and ensure the satisfaction of society, customers, shareholders and employees.

Management Targets

The Mitsubishi Electric Group has established management targets that it continuously aims to achieve: an ROE of 10% or more and a ratio of interest-bearing debt to total assets of 15% or less. Aiming to achieve a higher level of growth, the Group has also set growth targets to reach consolidated net sales of 5 trillion yen or more and an operating income ratio of 8% or more by fiscal 2021 at the latest. For business performance in fiscal 2015, the Group recorded a consolidated net sales of 4,323.0 billion yen, an operating income ratio of 7.3%, an ROE of 13.9% and a ratio of interest-bearing debt to total assets of 9.4%.

Corporate Agenda

In order to pursue sustainable growth based on the Mitsubishi Electric Group's threefold balanced management policy of "Growth," "Profitability & Efficiency" and "Soundness," the Group will make resilient businesses even stronger, create strong businesses and strengthen its solutions business that take root in its vibrant businesses, and achieve a higher level of growth with targets of consolidated net sales of 5 trillion yen or more and an operating income ratio of 8% or more by fiscal 2021 at the latest.

To further expand its global business, the Mitsubishi Electric Group will build an optimal business structure and strengthen it both in global terms and for the entire corporate Group. As a global, leading green company, the Group will further promote its environment and energy related business and its social infrastructure systems related business, while enforcing competitiveness in the U.S., Europe and China and also focusing on meeting demands in growing markets such as India, Southeast Asia and Central and South America.

Additionally, the Group will strengthen its business foundation to achieve steady growth by enforcing resource inputs in its growing businesses and by optimizing resource distribution through continuous metabolism of its business. With an objective of strengthening its integrated "craftsmanship," the Group will strengthen its development and productivity, and continue to streamline its productivity with measures such as Just-in-Time production. From the very first stages of design and development, the Mitsubishi Electric Group will strengthen activities that contribute to an emphasis on quality. The Group will utilize and optimally deploy human resources to enhance competitiveness, and engage in activities such as streamlining its human resources structure. The Group also intends to improve its financial standing and improve its comprehensive business efficiency from a medium and long term perspective.

The Mitsubishi Electric Group is committed to enhancing Corporate Social Responsibility (CSR) activities based on the Corporate Mission¹ and Seven Guiding Principles². In terms of legal and ethical compliance, which the Group has set as a priority task spanning the entire consolidated Mitsubishi Electric Group, the Group will further strengthen its compliance structure through intensive compliance policy, internal control measures and internal training. The Group intends to improve its corporate governance structure through continuous promotion of measures such as compliance with Japan's Corporate Governance Code. The Group will also promote environmental initiatives to create a low-carbon and recycling-based society in order to acquire a higher level of trust from society, customers and shareholders.

Steadily executing the strategies above, the Mitsubishi Electric Group will work to further enhance its corporate value.

¹ Corporate Mission: The Mitsubishi Electric Group will continually improve its technologies and services by applying creativity to all aspects of its business. By doing so, we enhance the quality of life in our society.

² These principles are:

Trust: Establish relationships with society, customers, shareholders, employees, and business partners based on strong mutual trust and respect.

Quality: Provide the best products and services with unsurpassed quality.

Technology: Pioneer new markets by promoting research and development, and fostering technological innovation.

Citizenship: As a global player, contribute to the development of communities and society as a whole.

Ethics and Compliance: In all endeavors, conduct ourselves in compliance with applicable laws and high ethical standards.

Environment: Respect nature, and strive to protect and improve the global environment.

Growth: Assure fair earnings to build a foundation for future growth.

POLICY REGARDING FINANCIAL REPORTING STANDARDS

The Mitsubishi Electric Group had continuously provided its consolidated financial statements in accordance with U.S. GAAP even before Japan introduced the consolidated financial reporting system in the country. Regarding appropriate application of the International Financial Reporting Standards, the Group intends to decide upon consideration of the situation worldwide.

Consolidated and Non-Consolidated Financial Results Summary

1. Consolidated Financial Results

(In billions of yen except where noted)

	FY '14 (A) (Apr. 1, 2013 – Mar. 31, 2014)	FY '15 (B) (Apr. 1, 2014 – Mar. 31, 2015)	B – A	
			B – A	B/A (%)
Net sales	4,054.3	4,323.0	268.6	107
Operating income	235.1	317.6	82.4	135
Income before income taxes	248.9	322.9	73.9	130
Net income attributable to Mitsubishi Electric Corp.	153.4	234.6	81.2	153
Basic net income per share attributable to Mitsubishi Electric Corp.	71. ⁴⁹ yen	109.³² yen	37. ⁸³ yen	153

Notes:

- 1) Consolidated financial charts made in accordance with U.S. GAAP.
- 2) The Company has 172 consolidated subsidiaries.

2. Non-Consolidated Financial Results

(In billions of yen except where noted)

	FY '14 (A) (Apr. 1, 2013 – Mar. 31, 2014)	FY '15 (B) (Apr. 1, 2014 – Mar. 31, 2015)	B – A	
			B – A	B/A (%)
Net sales	2,480.5	2,675.6	195.0	108
Operating income	99.0	150.6	51.6	152
Ordinary profit	127.4	171.4	43.9	134
Net income	100.3	135.2	34.9	135
Dividend per share				
Annual dividend	17 yen	27 yen	10 yen	159
Interim dividend	6 yen	9 yen		
Year-end dividend	11 yen	18 yen		
Net income per share	46. ⁷³ yen	63.⁰⁰ yen	16. ²⁷ yen	135

Consolidated Profit and Loss Statement

(In millions of yen)

	FY '14 (Apr. 1, 2013 – Mar. 31, 2014)		FY '15 (Apr. 1, 2014 – Mar. 31, 2015)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	4,054,359	100.0	4,323,041	100.0	268,682	107
Cost of sales	2,914,589	71.9	3,032,161	70.1	117,572	104
Selling, general and administrative expenses	900,807	22.2	970,191	22.5	69,384	108
Loss on impairment of long-lived assets	3,791	0.1	3,085	0.1	(706)	81
Operating income	235,172	5.8	317,604	7.3	82,432	135
Other income	55,506	1.3	78,394	1.9	22,888	141
Interest and Dividends	7,799	0.2	7,365	0.2	(434)	94
Equity in earnings of affiliated companies	23,153	0.5	27,725	0.7	4,572	120
Other	24,554	0.6	43,304	1.0	18,750	176
Other expenses	41,688	1.0	73,030	1.7	31,342	175
Interest	4,539	0.1	4,023	0.1	(516)	89
Other	37,149	0.9	69,007	1.6	31,858	186
Income before income taxes	248,990	6.1	322,968	7.5	73,978	130
Income taxes	86,198	2.1	74,913	1.8	(11,285)	87
Net income	162,792	4.0	248,055	5.7	85,263	152
Net income attributable to the noncontrolling interests	9,319	0.2	13,361	0.3	4,042	143
Net income attributable to Mitsubishi Electric Corp.	153,473	3.8	234,694	5.4	81,221	153

Consolidated Comprehensive Income Statement

(In millions of yen)

	FY '14 (A) (Apr. 1, 2013 – Mar. 31, 2014)	FY '15 (B) (Apr. 1, 2014 – Mar. 31, 2015)	B – A
Net income	162,792	248,055	85,263
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	51,769	72,583	20,814
Pension liability adjustments	(6,756)	21,171	27,927
Unrealized gains on securities	55,556	36,710	(18,846)
Unrealized gains (losses) on derivative instruments	(80)	7	87
Total	100,489	130,471	29,982
Comprehensive income	263,281	378,526	115,245
Comprehensive income attributable to the noncontrolling interests	14,364	21,725	7,361
Comprehensive income attributable to Mitsubishi Electric Corp.	248,917	356,801	107,884

Consolidated Balance Sheet

(In millions of yen)

	FY '14 (A) (ending Mar. 31, 2014)	FY '15 (B) (ending Mar. 31, 2015)	B – A
(Assets)			
Current assets	2,290,007	2,633,445	343,438
Cash and cash equivalents	418,049	568,517	150,468
Short-term investments	51	–	(51)
Trade receivables	983,468	1,048,542	65,074
Inventories	602,341	705,420	103,079
Prepaid expenses and other current assets	286,098	310,966	24,868
Long-term trade receivables	4,813	5,633	820
Investments	497,510	595,828	98,318
Net property, plant and equipment	649,385	706,475	57,090
Other assets	171,251	118,070	(53,181)
Total assets	3,612,966	4,059,451	446,485
(Liabilities)			
Current liabilities	1,494,243	1,612,582	118,339
Bank loans and current portion of long-term debt	162,052	164,402	2,350
Trade payables	758,913	807,289	48,376
Other current liabilities	573,278	640,891	67,613
Long-term debt	211,426	217,592	6,166
Retirement and severance benefits	212,638	182,282	(30,356)
Other fixed liabilities	94,308	116,828	22,520
Total liabilities	2,012,615	2,129,284	116,669
(Equity)			
Mitsubishi Electric Corp. shareholders' equity	1,524,322	1,842,203	317,881
Common stock	175,820	175,820	–
Capital surplus	207,089	211,155	4,066
Retained earnings	1,139,738	1,331,496	191,758
Accumulated other comprehensive income (loss)	1,957	124,064	122,107
Treasury stock at cost	(282)	(332)	(50)
Noncontrolling interests	76,029	87,964	11,935
Total equity	1,600,351	1,930,167	329,816
Total liabilities and equity	3,612,966	4,059,451	446,485
Balance of Debt	373,478	381,994	8,516
Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	38,652	102,959	64,307
Pension liability adjustments	(119,279)	(98,108)	21,171
Unrealized gains on securities	82,636	119,252	36,616
Unrealized gains (losses) on derivative instruments	(52)	(39)	13

Consolidated Cash Flow Statement

(In millions of yen)

	FY '14 (Apr. 1, 2013 – Mar. 31, 2014) (A)	FY '15 (Apr. 1, 2014 – Mar. 31, 2015) (B)	B – A
I Cash flows from operating activities			
1 Net income	162,792	248,055	85,263
2 Adjustments to reconcile net income to net cash provided by operating activities			
(1) Depreciation of tangible fixed assets and other	136,583	158,956	22,373
(2) Deferred income taxes	51,957	14,730	(37,227)
(3) Decrease (increase) in trade receivables	14,812	(42,044)	(56,856)
(4) Decrease (increase) in inventories	18,141	(75,829)	(93,970)
(5) Decrease (increase) in other assets	(12,580)	(6,966)	5,614
(6) Increase in trade payables	83,179	47,948	(35,231)
(7) Increase in other liabilities	8,979	41,823	32,844
(8) Other, net	(23,376)	(8,360)	15,016
Net cash provided by operating activities	440,487	378,313	(62,174)
II Cash flows from investing activities			
1 Capital expenditure	(151,840)	(199,758)	(47,918)
2 Proceeds from sale of property, plant and equipment	4,930	6,768	1,838
3 Purchase of short-term investments and investment securities (net of cash acquired)	(21,312)	(5,608)	15,704
4 Proceeds from sale of short-term investments and investment securities	44,134	10,722	(33,412)
5 Other, net	(6,133)	(10,287)	(4,154)
Net cash used in investing activities	(130,221)	(198,163)	(67,942)
I + II Free cash flow	310,266	180,150	(130,116)
III Cash flows from financing activities			
1 Proceeds from long-term debt	193	90,598	90,405
2 Repayment of long-term debt	(105,445)	(103,497)	1,948
3 Increase (decrease) in bank loans, net	(73,266)	11,392	84,658
4 Dividends paid	(25,762)	(42,936)	(17,174)
5 Purchase of treasury stock	(48)	(50)	(2)
6 Reissuance of treasury stock	1	0	(1)
7 Other, net	(4,694)	(5,130)	(436)
Net cash provided by (used in) financing activities	(209,021)	(49,623)	159,398
IV Effect of exchange rate changes on cash and cash equivalents	17,923	19,941	2,018
V Net increase in cash and cash equivalents	119,168	150,468	31,300
VI Cash and cash equivalents at beginning of period	298,881	418,049	119,168
VII Cash and cash equivalents at end of period	418,049	568,517	150,468

Consolidated Segment Information

1. Sales and Operating Income by Business Segment

(In millions of yen)

Business Segment	FY '14 (Apr. 1, 2013 – Mar. 31, 2014)		FY '15 (Apr. 1, 2014 – Mar. 31, 2015)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Energy and Electric Systems	1,180,093	76,324	1,228,958	72,448	48,865	(3,876)	104
Industrial Automation Systems	1,098,796	98,079	1,282,749	145,982	183,953	47,903	117
Information and Communication Systems	548,282	5,529	559,521	18,934	11,239	13,405	102
Electronic Devices	194,658	10,050	238,402	30,163	43,744	20,113	122
Home Appliances	944,351	52,878	944,830	54,296	479	1,418	100
Others	676,034	19,801	740,517	23,742	64,483	3,941	110
Subtotal	4,642,214	262,661	4,994,977	345,565	352,763	82,904	108
Eliminations and other	(587,855)	(27,489)	(671,936)	(27,961)	(84,081)	(472)	–
Total	4,054,359	235,172	4,323,041	317,604	268,682	82,432	107

*Notes: Inter-segment sales are included in the above chart.

2. Sales and Operating Income by Location

(In millions of yen)

Location	FY '14 (Apr. 1, 2013 – Mar. 31, 2014)		FY '15 (Apr. 1, 2014 – Mar. 31, 2015)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Japan	3,362,854	177,315	3,578,960	226,199	216,106	48,884	106
North America	325,224	1,679	388,021	5,178	62,797	3,499	119
Asia (excluding Japan)	887,022	59,023	1,047,758	82,419	160,736	23,396	118
Europe	352,950	4,768	383,965	11,803	31,015	7,035	109
Others	47,824	1,735	49,495	402	1,671	(1,333)	103
Subtotal	4,975,874	244,520	5,448,199	326,001	472,325	81,481	109
Eliminations	(921,515)	(9,348)	(1,125,158)	(8,397)	(203,643)	951	–
Total	4,054,359	235,172	4,323,041	317,604	268,682	82,432	107

*Notes: Inter-segment sales are included in the above chart.

3. Sales by Location of Customers

(In millions of yen)

Location of Customers	FY '14 (Apr. 1, 2013 – Mar. 31, 2014)		FY '15 (Apr. 1, 2014 – Mar. 31, 2015)		B – A	B/A (%)
	Sales (A)	% of total net sales	Sales (B)	% of total net sales		
Japan	2,480,369	61.2	2,512,357	58.1	31,988	101
North America	330,861	8.2	398,501	9.2	67,640	120
Asia (excluding Japan)	811,081	20.0	959,540	22.2	148,459	118
Europe	340,611	8.4	360,668	8.4	20,057	106
Others	91,437	2.2	91,975	2.1	538	101
Total overseas sales	1,573,990	38.8	1,810,684	41.9	236,694	115
Consolidated total	4,054,359	100.0	4,323,041	100.0	268,682	107

Cautionary Statement

The Mitsubishi Electric Group (hereafter “the Group”) is involved in development, manufacture and sales in a wide range of fields including Energy and Electric Systems, Industrial Automation Systems, Information and Communication Systems, Electronic Devices and Home Appliances, and these operations extend globally, not only inside Japan, but also in North America, Europe, Asia and other regions. While the statements herein are based on certain assumptions and premises that the Company trusts and considers to be reasonable under the circumstances on the date of announcement, actual operating results are subject to change due to any of the factors as contemplated hereunder and/or any additional factor unforeseeable as of the date of this announcement. Such factors materially affecting the expectations expressed herein shall include but are not limited to the following:

(1) Important trends

The Group’s operations may be affected by trends in the global economy, social conditions, laws, tax codes and regulations.

(2) Foreign currency exchange rates

Fluctuations in foreign currency markets may affect the Group’s sales of exported products and purchases of imported materials that are denominated in U.S. dollars or euros, as well as its Asian production bases’ sales of exported products and purchases of imported materials that are denominated in foreign currencies.

(3) Stock markets

A fall in stock market prices may cause Mitsubishi Electric to record devaluation losses on marketable securities, or cause an increase in retirement benefit obligations in accordance with a decline in the fair value of pension assets.

(4) Supply/demand balance for products and procurement conditions for materials and components

A decline in prices and shipments due to changes in the supply/demand balance, as well as an increase in material prices due to a worsening of material and component procurement conditions, may adversely affect the Group’s performance.

(5) Fund raising

An increase in interest rates, the yen interest rate in particular, would increase the Group’s interest expenses.

(6) Significant patent matters

Important patent filings, licensing, copyrights and patent-related disputes may adversely affect related businesses.

- (7) Environmental legislation or relevant issues
The Group may incur losses or expenses owing to changes in environmental legislation or the occurrence of environmental issues. Such changes in legislation or the occurrence of environmental issues may also impact manufacturing and all corporate activities of the Group.
- (8) Flaws or defects in products or services
The Group may incur losses or expenses resulting out of flaws or defects in products or services, and the lowered reputation of the quality of all our products and services may affect the entire Group.
- (9) Litigation and other legal proceedings
The Group's operations may be affected by lawsuits or other legal proceedings against Mitsubishi Electric, its subsidiaries and/or equity-method affiliated companies.
- (10) Disruptive changes
Disruptive changes in technology, development of products using new technology, timing of production and market introduction may adversely affect the Group's performance.
- (11) Business restructuring
The Group may record losses due to restructuring measures.
- (12) Information security
The performance of the Group may be affected by computer virus infections, unauthorized access and other unpredictable incidents that lead to the loss or leakage of personal information held by the Group or confidential information regarding the Group's business such as its technology, sales and other operations.
- (13) Natural disasters
The Group's operations, particularly manufacturing activities, may be affected by the occurrence of earthquakes, typhoons, tsunamis, fires and other large-scale disasters.
- (14) Other significant factors
The Group's operations may be affected by the outbreak of social or political upheaval due to terrorism, war, pandemic by new strains of influenza and other diseases, or other factors.

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About Mitsubishi Electric Corporation

With over 90 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Embracing the spirit of its corporate statement, Changes for the Better, and its environmental statement, Eco Changes, Mitsubishi Electric endeavors to be a global, leading green company, enriching society with technology. The company recorded consolidated group sales of 4,323.0 billion yen (US\$ 36.0 billion*) in the fiscal year ended March 31, 2015. For more information visit:

<http://www.MitsubishiElectric.com>

*At an exchange rate of 120 yen to the US dollar, the rate given by the Tokyo Foreign Exchange Market on March 31, 2015

Fiscal 2015 Results

1. Financial Results (Consolidated)
2. Net Sales by Segment (Consolidated)
3. Operating Income by Segment (Consolidated)
4. Overseas Net Sales by Segment (Consolidated)
5. Overseas Net Sales by Region (Consolidated)
6. Overseas Production Volume (Consolidated)
7. Foreign Exchange Rates for Recording Net Sales and Impact of Exchange Rate Fluctuations on Net Sales
8. Capital Expenditures
9. Depreciation of Tangible Fixed Assets and Other
10. Research and Development Expenditures
11. Loans (Interest-Bearing Debt)
12. Number of Employees

<Reference>

1. Quarterly Financial Results for Fiscal 2015 (Consolidated)
2. Quarterly Net Sales by Segment for Fiscal 2015 (Consolidated)
3. Quarterly Operating Income by Segment for Fiscal 2015 (Consolidated)

1. Financial Results (Consolidated)

(Billions of yen, year-on-year % change)

	FY '14 Full Year (Actual)	FY '15		FY '16	
		1st Half (Actual)	Full Year (Actual)	1st Half (Forecast)	Full Year (Forecast)
Net sales	4,054.3 (114)	1,972.8 (109)	4,323.0 (107)	2,060.0 (104)	4,370.0 (101)
Consolidated to non-consolidated ratio	1.63		1.62		
Operating income	235.1 (155)	121.3 (152)	317.6 (135)	140.0 (115)	320.0 (101)
Income before income taxes	248.9 (382)	145.9 (175)	322.9 (130)	148.0 (101)	320.0 (99)
Net income attributable to Mitsubishi Electric Corp.	153.4 (221)	97.8 (202)	234.6 (153)	104.0 (106)	220.0 (94)
Consolidated to non-consolidated ratio	1.53		1.74		
Financial account balance	3.2	2.3	3.3		

Figures in parentheses in the right column indicate change from the previous corresponding period

2. Net Sales by Segment (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)
Energy and Electric Systems	1,180.0 (112)	1,228.9 (104)	1,230.0 (100)
Industrial Automation Systems	1,098.7 (118)	1,282.7 (117)	1,300.0 (101)
Information and Communication Systems	548.2 (105)	559.5 (102)	560.0 (100)
Electronic Devices	194.6 (119)	238.4 (122)	220.0 (92)
Home Appliances	944.3 (115)	944.8 (100)	970.0 (103)
Others	676.0 (115)	740.5 (110)	740.0 (100)
Subtotal	4,642.2 (114)	4,994.9 (108)	5,020.0 (101)
Eliminations	-587.8	-671.9	-650.0
Total	4,054.3 (114)	4,323.0 (107)	4,370.0 (101)

3. Operating Income by Segment (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)
Energy and Electric Systems	76.3 (90)	72.4 (95)	74.0 (102)
Industrial Automation Systems	98.0 (162)	145.9 (149)	152.0 (104)
Information and Communication Systems	5.5 (348)	18.9 (342)	19.0 (100)
Electronic Devices	10.0 (—)	30.1 (300)	24.0 (80)
Home Appliances	52.8 (274)	54.2 (103)	57.0 (105)
Others	19.8 (105)	23.7 (120)	22.0 (93)
Subtotal	262.6 (146)	345.5 (132)	348.0 (101)
Eliminations and other	-27.4	-27.9	-28.0
Total	235.1 (155)	317.6 (135)	320.0 (101)

4. Overseas Net sales by Segment (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)
Energy and Electric Systems	386.5 (128)	461.4 (119)
Industrial Automation Systems	587.2 (125)	734.8 (125)
Information and Communication Systems	32.9 (126)	17.5 (53)
Electronic Devices	102.0 (138)	103.6 (102)
Home Appliances	447.7 (130)	474.4 (106)
Others	17.4 (111)	18.6 (107)
Consolidated total	1,573.9 (128)	1,810.6 (115)
Ratio of overseas net sales to total sales	39%	42%

5. Overseas Net Sales by Region (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)
North America	330.8 (126)	398.5 (120)
Asia	811.0 (134)	959.5 (118)
Europe	340.6 (122)	360.6 (106)
Others	91.4 (108)	91.9 (101)
Consolidated total	1,573.9 (128)	1,810.6 (115)

6. Overseas Production Volume (Consolidated)

(%)

	FY '14 (Actual)	FY '15 (Actual)
Ratio of consolidated net sales	23.5	26.3
Ratio of overseas net sales	48.7	49.9

7. Foreign Exchange Rates for Recording Net Sales and Impact of Exchange Rate Fluctuations on Net Sales

		FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)	
				1st Half	
Exchange Rates for Recording Net Sales	US\$	¥100	¥110	¥110	¥110
	Euro	¥134	¥139	¥125	¥125
Impact of Exchange Rate Fluctuations on Net Sales (Consolidated)	Total	About ¥256.0 billion increase	About ¥124.0 billion increase	/	
	US\$	About ¥83.0 billion increase	About ¥50.0 billion increase		
	Euro	About ¥56.0 billion increase	About ¥8.0 billion increase		

8. Capital Expenditures

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)
Energy and Electric Systems	36.3 (94)	52.1 (144)	/
Industrial Automation Systems	57.3 (114)	53.1 (93)	
Information and Communication Systems	23.7 (114)	24.8 (105)	
Electronic Devices	40.4 (641)	14.3 (35)	
Home Appliances	47.8 (163)	43.7 (91)	
Others	7.2 (72)	5.4 (75)	
Common	9.6 (192)	13.4 (140)	
Total	222.3 (139)	206.8 (93)	

9. Depreciation of Tangible Fixed Assets and Other

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)
Consolidated	136.5 (104)	158.9 (116)	160.0 (101)

10. Research and Development Expenditures

(Billions of yen, year-on-year %)

	FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)
Consolidated	178.9 (104)	195.3 (109)	202.0 (103)
Ratio of net sales	4.4	4.5	4.6

* Research and development expenditures in the cost of production are also included.

11. Loans (Interest-Bearing Debt)

(Billions of yen, %)

	FY '14 (Actual)	FY '15 (Actual)
Consolidated	373.4	381.9
Ratio of total assets	10.3	9.4

12. Number of Employees

(Person)

	FY '14 (Actual)	FY '15 (Actual)	FY '16 (Forecast)
Consolidated	124,305	129,249	/
Non-consolidated	31,797	32,534	
Subsidiaries	167 companies	172 companies	/
	92,508	96,715	
	Domestic subsidiaries	98 companies	
	53,762	54,316	
Overseas subsidiaries	69 companies	75 companies	
	38,746	42,399	

<Reference>

1. Quarterly Financial Results for Fiscal 2015 (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)				FY '15 (Actual)			
	1st Half	Q3	Q4	Full year	1st Half	Q3	Q4	Full Year
Net sales	1,811.8	915.3	1,327.0	4,054.3 (114)	1,972.8 (109)	1,010.4 (110)	1,339.7 (101)	4,323.0 (107)
Operating income	79.7	63.4	92.0	235.1 (155)	121.3 (152)	79.9 (126)	116.2 (126)	317.6 (135)
Income before income taxes	83.4	72.3	93.2	248.9 (382)	145.9 (175)	74.7 (103)	102.3 (110)	322.9 (130)
Net income attributable to Mitsubishi Electric Corp.	48.3	46.5	58.5	153.4 (221)	97.8 (202)	47.7 (103)	89.0 (152)	234.6 (153)

Figures in parentheses in the right column indicate change from the previous corresponding period

2. Quarterly Net Sales by Segment for Fiscal 2015 (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)				FY '15 (Actual)			
	1st Half	Q3	Q4	Full year	1st Half	Q3	Q4	Full Year
Energy and Electric Systems	477.2	258.7	444.1	1,180.0 (112)	502.1 (105)	277.5 (107)	449.2 (101)	1,228.9 (104)
Industrial Automation Systems	506.3	271.9	320.4	1,098.7 (118)	609.3 (120)	323.2 (119)	350.1 (109)	1,282.7 (117)
Information and Communication Systems	242.5	112.6	193.1	548.2 (105)	248.5 (102)	126.9 (113)	184.0 (95)	559.5 (102)
Electronic Devices	90.5	44.4	59.6	194.6 (119)	106.5 (118)	55.0 (124)	76.8 (129)	238.4 (122)
Home Appliances	460.0	207.0	277.3	944.3 (115)	477.1 (104)	212.5 (103)	255.2 (92)	944.8 (100)
Others	307.5	165.4	203.0	676.0 (115)	351.2 (114)	183.6 (111)	205.6 (101)	740.5 (110)
Subtotal	2,084.2	1,060.2	1,497.7	4,642.2 (114)	2,294.8 (110)	1,179.0 (111)	1,521.0 (102)	4,994.9 (108)
Eliminations	-272.3	-144.8	-170.6	-587.8	-322.0	-168.6	-181.2	-671.9
Total	1,811.8	915.3	1,327.0	4,054.3 (114)	1,972.8 (109)	1,010.4 (110)	1,339.7 (101)	4,323.0 (107)

3. Quarterly Operating Income by Segment for Fiscal 2015 (Consolidated)

(Billions of yen, year-on-year %)

	FY '14 (Actual)				FY '15 (Actual)			
	1st Half	Q3	Q4	Full year	1st Half	Q3	Q4	Full Year
Energy and Electric Systems	18.3	24.9	33.0	76.3 (90)	12.5 (68)	20.0 (80)	39.8 (121)	72.4 (95)
Industrial Automation Systems	38.9	32.4	26.7	98.0 (162)	66.2 (170)	41.9 (129)	37.7 (141)	145.9 (149)
Information and Communication Systems	3.1	0.1	2.2	5.5 (348)	5.3 (170)	7.6 (46times)	5.9 (267)	18.9 (342)
Electronic Devices	4.5	3.2	2.2	10.0 (—)	7.7 (172)	8.2 (253)	14.1 (622)	30.1 (300)
Home Appliances	23.1	7.2	22.4	52.8 (274)	35.2 (152)	5.9 (82)	13.1 (58)	54.2 (103)
Others	5.1	4.8	9.7	19.8 (105)	8.2 (160)	5.7 (117)	9.7 (100)	23.7 (120)
Subtotal	93.3	72.8	96.4	262.6 (146)	135.3 (145)	89.5 (123)	120.6 (125)	345.5 (132)
Eliminations and other	-13.5	-9.4	-4.4	-27.4	-13.9	-9.5	-4.3	-27.9
Total	79.7	63.4	92.0	235.1 (155)	121.3 (152)	79.9 (126)	116.2 (126)	317.6 (135)